



Business Opportunities

March 2016

The South Australian Government is working with the Australian Government to realise a fully upgraded non-stop North-South Corridor. Both governments are working together to build upon the significant amount of planning work that has been undertaken with each contributing \$448 million towards the construction of the \$896 million Torrens Road to River Torrens Project. This includes the recently announced scope extension which includes the section of South Road between Pym Street and Torrens Road in Croydon Park resulting in the grade separation of South Road and Torrens Road and extending the lowered motorway by approximately one kilometre.

Local participation in government contracting is critical to the Government of South Australia. The Government wants procurement to generate economic activity, work, investment and innovation to grow the State's economy.

The Government is committed to ensuring that competitive South Australian based businesses are given full, fair and reasonable opportunity to be considered for contracts being undertaken in this State by the public sector. The development of the Industry Participation Policy (IPP) addresses this commitment.

The Industry Participation Policy is aimed at delivering greater economic contribution to the state from procurement and these benefits include:

- employment and workforce development
- improved industry capability and capacity through capital investment
- retention of economic activity in the State
- additional value-adding activities, innovation and supply chain development

To help achieve this goal, the T2T Alliance has tailored an Industry Participation Policy Plan to identify and consider South Australian based small and medium sized enterprises involvement in the project.

To express an interest in opportunities that may arise during this project, local businesses must register online and list the specific products and services they can provide. The registration process is through the Industry Capability Network (ICN) and can be accessed via www.gateway.icn.org.au. Local businesses are also welcome to email the T2T Alliance (procurement@t2talliance.com.au) with general business opportunity enquiries.



The Office of the Industry Advocate's role is to make it easier for local business to tender for government contracts and work with business and industry associations to increase the number of companies that meet government tender requirements.

Industry Participation Policy Session held in conjunction with The Department of State Development on 26 February 2016.